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Professional Interests

Academic Background

J.D. University of Puget Sound School of Law (now Seattle University School of Law), Tacoma, Washington (Seattle, Washington), Law, 1976

M.B.A. Albers School of Business and Economics, Seattle University, Seattle, Washington, Management, 1992

B.A. University of Oregon, Eugene, Oregon, German, 1972

Professional Certifications

Attorney and Counselor at Law, 6793, 1976 (1976), State of Washington.

Qualification

Scholarly Academic

Professional Memberships

Academy of Legal Studies in Business, 2002-Present

Pacific Northwest Academy of Legal Studies in Business, 2002 - Present

Washington State Bar Association, 1976 - Present

Work Experience

Work Experience

Academic

Associate Professor of Business Law, Albers School of Business & Economics, Seattle University (January, 1992 - Present), Seattle, United States of America.

Consulting Experience

2013: Intellectual Property Law Firm, Informal legal/business consultation,

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2011: National Defense University, Negotiation Skills Training and Assessment, Consulted with Michael B. Fraser, PMP, Professor, Systems and Technology Department National Defense University iCollege, www.ndu.edu/iCollege about teaching negotiation skills and the assessment process as described in my recent article in the Negotiation Journal.

2004: Boeing Company, Negotiations Training, I developed and delivered a two-day Negotiations Training Course in September 2004 (with Prof. David Arnesen) to Boeing Company contract managers in both the Air & Space and Commercial Divisions.

Paid Service Experience

2004: Rainier Richlite Company, Board of Directors of a building products manufacturing company

Teaching

Courses Taught

Courses from the Teaching Schedule: Building Stakeholder Relationships, Business & International Law, Business and International Law, Independent Study, Negotiation Skills, Negotiation Skills, The Art of Influence and Negotiation, The Legal and Regulatory Environment

Courses taught, but not in the Schedule:

BLAW 476 International Law, **BETH 521** International Ethical and Cultural Issues, **BLAW 576** International Law and Business

BLAW 3700 Online - Summer 2014, 2015, 2016. First fully online course offered by the Albers School

ORGL 4050 Organizational Law - Summer 2016. Online course for the College of New and Continuing Studies

MBA 5230 Managing Risk

Teaching Activities

Course (New) - Creation/Delivery: Online

2016 - ORGL 4050 Organizational Law - Summer 2016. Online course for the College of New and Continuing Studies.

Intellectual Contributions

Intellectual Contributions Grid

Category	BDS	AIS	TLS	Total
Articles in Refereed Journals	3	3	2	8
Articles-in-Progress (All)	2	2		4
Publications of Non-refereed or Invited Papers	1			1
Presentations of Refereed Papers			1	1
Presentations of Non-Refereed Papers	8	3	8	19

Refereed Articles

Applied or Integrative/application Scholarship

Arnesen, D. W. & Foster, T. N. (2016). Planning for the Known, Unknown And Impossible – Responsible Risk Management To Maximize Organizational Performance. *JOURNAL OF BUSINESS AND BEHAVIORAL SCIENCES*.

Toh, R. & Foster, T. N. (2007). Contrasting Approaches of Corporate and Association Meeting Planners: How the Hospitality Industry Should Approach Them Differently. *International Journal of Tourism Research*.

Toh, R., Peterson, D., & Foster, T. N. (2006). Research Note Reducing Meeting Costs: Consolidation and Outsourcing. *Tourism Analysis*.

Basic or Discovery Scholarship

Foster, T. N. & Greene, C. R. (2012). Legal Issues of Online Social Networks and the Workplace. *Journal of Law, Business & Ethics*, 18.

Toh, R. & Foster, T. N. (2010). Hyatt Corporation v. Women's International Bowling Congress, Inc.: Hotel Room Attrition Issues. *Cornell Hotel and Restaurant Administration Quarterly*.

Foster, T. N. & Prentice, P. S. (2009). The Promise of Confidentiality in Mediation: Practitioners' Perceptions. *Journal of Dispute Resolution*.

Teaching and Learning Scholarship

Lasprogata, G. A. & Foster, T. N. (2015). Fostering Integrative and Interdisciplinary Learning: A Business Law Exercise in Social Entrepreneurship, Global Health Innovation, and Cloud Technology. *Atlantic Law Journal*, 18 (1).

Foster, T. N. & Farquharson, E. R. (2010). Assessment Procedures for Skills-Based MBA Courses Adapted from the US Army ROTC Leadership Development Program. *Negotiation Journal at Harvard Law School*.

Non-Refereed Articles

Basic or Discovery Scholarship

Foster, T. N. (2013). Navigating Through the Fog of Cloud Computing Contracts. *Journal of Information Technology and Privacy Law*.

Presentations of Refereed Papers

International

Foster, T. N. (2014, August). *Social Entrepreneurship: Improving Conditions on the Ground Using Technology in the Cloud*. Academy of Legal Studies in Business Annual Conference, Seattle, Washington.

Presentations of Non-Refereed Papers

International

Foster, T. N. (2007). *Best Practices Examples in Assessment (AoL): Processes & Closing the Loop*. AACSB Deans Conference, San Antonio, Texas.

Foster, T. N. (2007). *The Assessment Journey*. AACSB Continuous Improvement Conference, St. Louis, Missouri.

Foster, T. N. & Greene, C. R. (2011). *Facebook Faceoff: A Comparison of US and EU Legal and Regulatory Approaches to Online Social Networks*. Pacific Northwest Academy of Legal Studies in Business Annual Conference, Vancouver, BC, Canada.

Foster, T. N. & Lockwood, D. (2012, February). *Data Security, Privacy, and Confidentiality in Cloud Computing*. Pacific Southwest Academy of Legal Studies in Business, Palm Springs, California.

Foster, T. N. (2012, March). *Research Update: US Army ROTC Leadership Assessment Procedures and MBA Negotiation Courses*. West Point Negotiation Conference, NY, New York.

Foster, T. N. (2012, March). *Lessons for Employers: How to Respond to Employee Concerns*. Whistleblowing: Law, Compliance & the Public Interest, Seattle, Washington.

Foster, T. N. (2012, August). *Technological Threats to Privacy: Legal and Ethical Dimensions*. Asia Pacific Conference on Information Management, Seattle, Washington.

Foster, T. N. (2013, February). *From the Kodak Brownie to YouTube Videos: Technological Threats to Privacy*. Pacific Southwest Academy of Legal Studies in Business, Palm Springs, California.

Foster, T. N. (2013, April). *Uncle Sam Wants Your Data: Counterterrorism, National Security Letters, and the First Amendment*. Pacific Northwest Academy of Legal Studies in Business Annual Conference, Seattle, Washington.

Foster, T. N. (2014, February). *Cloudy With a Chance of Hacking*. Pacific Southwest Academy of Legal Studies in Business, Palm Springs, California.

Foster, T. N. (2014, August). *Teaching Negotiation*. Academy of Legal Studies in Business Annual Conference, Seattle, Washington.

Foster, T. N. (2015, February). *Negotiating Cloud Computing Contracts – A Simulation Exercise for Business Law Students*. Pacific Southwest Academy of Legal Studies in Business, Palm Springs, California.

Arnesen, D. W. & Foster, T. N. (2016). *Send Lawyers, Guns, and Money: Business Law and Risk Management*. Pacific Northwest Academy of Legal Studies in Business Annual Conference, Seattle, Washington.

Local

Foster, T. N. (2013, April). *Social Media & Terms of Service*. Seattle University, School of Law, Seattle, Washington.

National

Foster, T. N. (2010). *Assessment Procedures for Skills-Based MBA Courses Adapted from the U.S. Army ROTC Leadership Development Program*. Pacific Northwest Academy of Legal Studies in Business Annual Conference, Seattle, Washington.

Regional

Foster, T. N. & Lasprogata, G. (2004). *Assessment Can Be Fun! Using The ALSB National Assessment Instrument In A Technology Game To Motivate Student Learning*. Pacific Northwest Academy of Legal Studies in Business Annual Conference, Seattle, Washington.

Foster, T. N. & Prentice, P. S. (2008). *The Mediators' View of Confidentiality Issues*. 16th Annual Northwest Dispute Resolution Conference sponsored by the Washington Law School Foundation, University of Washington School of Law,

Vancouver, Canada.

Foster, T. N. (2009). *Breaches of Confidentiality in Mediation: Practitioners' Perceptions*. Annual Conference of the Pacific Northwest Academy of Legal Studies in Business,, Portland, Oregon.

Foster, T. N. (2012). *Negotiating Through the Fog of Cloud Computing Contracts*. Pacific Northwest Academy of Legal Studies in Business Regional Conference, Portland, Oregon.

Working Papers

Foster, T. N. (2012). "A Comparison of U.S. and EU Data Privacy Law and Regulations," targeted for Journal of Global Business Issues.

Foster, T. N. (2012). "Negotiation Skills Performance Measures," targeted for Negotiation Journal at Harvard Law School.

Foster, T. N. (2011). "Federal Regulation of Online Social Networks," targeted for Academy of Studies in Business Law Journal.

Foster, T. N. (2010). "Employment Law and Facebook: Current Legal Issues," targeted for Academy of Studies in Business Law Journal.

Service

Service to the Institution

College Assignments

Faculty Advisor:

2004-2005: lecture and presentation: In July, I gave a lecture and presentation, 'Survey of the U.S. Legal System' for a delegation of students and faculty from Chungnam University in South Korea.

Other Institutional Service Activities:

2009-2010: Technology Task Force

2006-2007: Academic Honesty Committee

2003-2004: Assistant Dean, Albers School of Business and Economics

Chair:

2004-2005: Legal Issues for Startups: I also chaired a presentation on Legal Issues for Startups, hosted by Prof. Harriet Stephenson and the Entrepreneurship Center, for which I recruited other speakers including, Peter Day, and Tim McCormack.

College Assignments

Member:

2013-2014: Albers Entrepreneurship Advisory Board

College Assignments

Member:

2013-2014: Albers JD/MBA Task Force

College Assignments

Member:

2009-2010: Ethics Task Force

College Assignments

Member:

2011-2012: MBA Curriculum Revision Task Force

College Assignments

Member:

2009-2010: PRME

University Assignments

Assurance Of Learning - Institutional Service:

2011-2012: Seattle University Assessment Committee

University Assignments

Assurance Of Learning - Institutional Service:

2013-2014: Seattle University Assessment Committee

University Assignments

Assurance Of Learning - Institutional Service:

2012-2013: Seattle University Assessment Committee: Ongoing appointment to the University Assessment Committee.

Chair:

2011-2012: Teams and Leaders Subcommittee of the University Assessment Committee: On file.

University Assignments

Faculty Sponsor:

2003-2004: World Affairs Council delegation of business executives and government officials from Germany: With the Law School, I co-hosted a World Affairs Council delegation of business executives and government officials from Germany. I participated in a discussion about The Impact of Information Technology on the US Economy.

University Assignments

Member:

2013-2014: Academic Assembly

University Assignments

Member:

2011-2012: Academic Assembly: On file.

University Assignments

Member:

2012-2013: Academic Assembly: Ongoing appointment to Academic Assembly. 2012-13 is the second year of a three-year appointment.

University Assignments

Member:

2003-2004: Council of Associate Deans: Five year member during my service as Assistant Dean.

University Assignments

Member:

2013-2014: Faculty Governance Committee - Academic Assembly: The Faculty Governance Committee is charged with developing and implementing shared governance principles and practices at Seattle University.

University Assignments

Member:

2010-2011: NCAA Academic Integrity Subcommittee of the Athletics Certification Process Committee: Establish a Division I Athletics program of the highest caliber, anchored in our Jesuit tradition and our mission of educating the whole person.

2006-2007: Fifth Annual Directors Training Academy: I served as a planning committee member with the continuing legal education director and faculty of the law school, members of the bar and the business community to plan and present The held in June, 2007.

2005-2006: Fourth Annual Directors Training Academy: Planning Committee - The Fourth Annual Directors Training Academy: Adding Value Through Legal, Ethical and Responsible Corporate Governance, held June 9, 2006. A joint presentation of Seattle University's Albers School of Business and Economics and the School of Law.

2003-2004: Second Annual Directors Training Academy: Worked with the continuing legal education director of the law school, law school faculty and members of the bar to plan and present the Second Annual Directors Training Academy, held in June, 2004.

University Assignments**Other Institutional Service Activities:**

2012-2013: Dispute Resolution Negotiation Competition 2012 - Seattle University School of Law: Served as a Judge for the Dispute Resolution Negotiation Competition 2012 held at the Seattle University School of Law, October 26, 2012. Judged two rounds of competition involving four teams of law students. Prepared and delivered remarks together with fellow judges to provide feedback to students on their performance. Winning teams from this competition were announced and invited to proceed to regionals.

State-wide Assignments**Member:**

2005-2006: NBIS: I represented the Albers School in working with NBIS to develop and present 'Business for the Long Run'. Over 40 educators, from Calgary to San Francisco, participated in the conference on Saturday, May 20, 2006 hosted by Albers at the Student Center. Keynote Speaker Judith Samuelson, Executive Director of the Business and Society Program, Aspen Institute delivered an address entitled: 'Preparing Leaders for Global Sustainable Society: Cutting Edge Work in Business Schools.'

2004-2005: NBIS: I represented the Albers School on the Executive Committee and the Program Committee of a major regional conference on Business Sustainability, sponsored by the Network for Business Innovation and Sustainability NW. The conference was presented in September, 2004 in Seattle.

Service to the Profession**Chair: Conference / Track / Program**

2009: Pacific Northwest Academy of Legal Studies in Business Annual Conference, Portland, Oregon. Chairman, Conference Moderator, and Presenter, Annual Conference of the Pacific Northwest Academy of Legal Studies in Business, April 17-18, 2009, Portland, Oregon.

2004: Washington Law Institute on Legal Ethics., Seattle, Washington. I organized and chaired a continuing legal education programs for the Washington Law Institute on Legal Ethics.

2004: Washington Law Institute: Employment Law Briefing., Seattle, Washington. I organized and chaired a continuing legal education program for the Washington Law Institute: Employment Law Briefing.

Editor: Academic PRJ

2016: Journal of Law, Business & Ethics, Palm Springs, California.

The *Journal of Law, Business & Ethics*, formerly published as the *Journal of Law and Business*, is an official publication of the Pacific Southwest Academy of Legal Studies in Business, Inc. The Journal was first published in 1994. (ISSN 1535-7961). The Journal of Law, Business & Ethics is a double-blind, peer-reviewed interdisciplinary publication issued and distributed in February each year.

Editor: Associate Editor

2016: Journal of Law, Business & Ethics, Ontario, California. Business Editor for 2015-16, having served as Editor in Chief for 2014-15.

Invited Lecture

2013: Executive MBA Program of the Wyższa Szkoła Bankowa w Poznaniu (School of Banking in Poznan) Poland., Poznan, Poland.

Invited lecturer, “Cultural Issues in International Negotiations”, sponsored by the Executive MBA Program of the *Wyższa Szkoła Bankowa w Poznaniu* (School of Banking in Poznan) Poland. The Executive MBA Program in Poznan is offered in partnership with Aalto University of Economics and is affiliated with an international network of business schools delivering courses in Helsinki, Poznan, Seoul, Singapore, and Taipei. Aalto University of Economics is accredited by AACSB, EQUIS, and the Association of MBAs. (September 2013).

2013: CFA Society of Seattle, Seattle, Washington. Negotiation skills for finance professionals.

2008: AACSB Deans Conference, San Antonio, Texas. Conference Presentation - Best Practices Examples in Assessment (AoL): Process & Closing the Loop, presented to the AACSB Deans Conference, San Antonio February 7, 2008

2007: AACSB Continuous Improvement Conference, St. Louis, Missouri. Conference Presentation The Assessment Journey, presented to the AACSB Continuous Improvement Conference, September 16-18, 2007, St. Louis, Missouri

Officer: Organization / Association

2010: Pacific Northwest Academy of Legal Studies in Business Annual Conference, Seattle, Washington. Elected as President 2010-2011 Pacific Northwest Academy of Legal Studies in Business

Presentation

2013: Pacific Northwest Academy of Legal Studies in Business Annual Conference, Seattle, Washington.

Presentation: “Uncle Sam Wants Your Data: Counterterrorism, National Security Letters, and the First Amendment” (with Gail Lasprogata). Pacific Northwest Academy of Legal Studies in Business Annual Conference. (April 2013).

2013: Pacific Southwest Academy of Legal Studies in Business, Palm Springs, California.

Presentation: “From the Kodak Brownie to YouTube Videos: Technological Threats to Privacy”, Pacific Southwest Academy of Legal Studies in Business Annual Conference. (February 2013).

2013: Seattle University, School of Law, Seattle, Washington. Moderator for “Social Media & Terms of Service Panel” presentation at Seattle University School of Law (April 2013).

2013: Business and Entrepreneurship Law Association, Seattle, Washington. Presentation on the JD/MBA program.

2010: Pacific Northwest Academy of Legal Studies in Business Annual Conference, Seattle, Washington.

Presentation: Update on Assessment Procedures for Skills-Based MBA Courses Adapted from the U.S. Army ROTC Leadership Development Program

2010: Seattle is Global Conference: International Conference on Business and Culture at Seattle University, Seattle, Washington. Toyota versus The Tsunami: Legal and Cultural Issues in the case of Saylor v. Toyota Motor Company

2009: 16th Annual Northwest Dispute Resolution Conference sponsored by the Washington Law School Foundation, Seattle, Washington. Conference Presentation -- The Mediators' View of Confidentiality Issues, 16th Annual Northwest Dispute Resolution Conference, sponsored by the Washington Law School Foundation, University of Washington School of Law, May 1-2, 2009, Seattle

2008: Pacific Northwest Academy of Legal Studies in Business Annual Conference, Vancouver, BC, Canada.

Conference Presentation Breaches of Confidentiality in Mediation: Practitioners' Perceptions, presented to the Pacific Northwest Academy Of Legal Studies In Business Annual Meeting April 18-19, 2008 - Vancouver, BC

2004: Pacific Northwest Academy of Legal Studies in Business Annual Conference, Seattle, Washington. Conference Paper - Assessment Can Be Fun! Using The ALSB National Assessment Instrument In A Technology Game To

Motivate Student Learning (with Gail A. Lasprogata) presented to the Pacific Northwest Academy of Legal Studies in Business Annual Conference, Seattle, Washington April 23, 2004

Service to the Community

Member of a Committee

2012: King County Bar Association Committee on Continuing Legal Education, King County Bar Association Continuing Legal Education Committee, consulting member for 2011-12.

Speech / Presentation at a Community Meeting

2010: Social Media: Forbid it? Avoid it? Embrace it? sponsored by Lee Hecht Harrison, Legal Implications of Social Media in the Workplace

Professional Development

Assurance of Learning - Professional Development

2008: AACSB Deans Conference, San Antonio, Texas.

2007: Association of American Colleges and Universities, Savannah, Georgia.

2007: AACSB Continuous Improvement Conference, St Louis, Missouri.

Professional Seminars / Workshops

2007: The Law of Nonprofit Organizations Advanced Topics, Seattle, Washington.

2007: Residential Landlord-Tenant Law Evictions and Condo Conversions, Seattle, Washington.

Honors/Awards

Honor

2013: Major General Patrick H. Brady Battalion Spirit of Service Award, Seattle University Army R.O.T.C..

2012: U.S. Army ROTC Leadership Training Course at Fort Knox for Community Leaders and Educators, Department of the Army, USACC.

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